**FOLLOWING FIRTH** NOVEMBER 2024 WHY WE SHOULD BE MOVING TOWARDS A ONCE EMPOWERED, ALWAYS EMPOWERED APPROACH Page 1 of 7

In the 20 years that Broad-Based Black Economic Empowerment (B-BBEE) policy has been in place, South Africa has seen several amendments and additions to the legislation surrounding the policy, and yet, the country remains one of the most unequal societies in the world. According to the World Bank, the top 10% of South Africa's population (4,8 million) receive 58% of the country's income and the remaining 90% of the population earn only 10%.

This is precisely what B-BBEE was meant to combat, but the statistics prove that this is a failing initiative. Income within the African population group had an average Gini co-efficient of 0.59 the entire time B-BBEE has been in place, and this went up to 0.63 in 2024, according to the Institute of Race Relations. A co-efficient greater than 0.4 indicates a big income gap, and anything over 0.5 indicates severe inequality.

At the same time, an analysis done by Insight Actuaries, a leading health care actuarial advisory company, makes it clear that our economy should be at least 50% larger in real terms. In 2008, we were on track with the rest of the world's growth, but South Africa dramatically underperformed compared to the rest of the world and our peer group of middle-income countries in long term economic growth over the next decade. The statistics show that over the 2009 to 2022 period, South Africa performed fourth worst in economic growth out of the 49 upper middle countries.

"Our economy should be (at least) 50% larger by now if we had followed the rest of the world's growth, even more if we followed other middle income countries growth," writes Barry Childs, Joint CEO of Insight Actuaries and Consultants. "Acknowledging the correlation / causation issue, employment elasticity for South Africa is around 50%. This means, if our economy was 50% larger, we would have had 25% more jobs. The Q2 2024 labour force survey estimates 16 million employed which means by now we could have had another 4 million employed South Africans, which would have halved our unemployment rate from 33% to 17%," he points out.

Despite these stark facts, the ANC has continued to double-down on B-BBEE, most recently imposing yet more demands on employers. In April, President Cyril Ramaphosa signed the Employment Equity Amendment Act into law, paving the way for the release of regulations to impose strict new racial quotas on employers of more than 50 people, while companies employing more than 50 people have their own requirements to meet to be B-BBEEE compliant. Among these are the need to ensure the compliance of suppliers and partners, as well as skills development.



## **Current challenges**

Many companies have found these requirements onerous, leading to so-called "fronting", through which businesses earn points in the category of black ownership by inflating their scores via falsely listing black people as managers. Others, like MIP, who have followed the hard path to genuine B-BBEEE Level 1 accreditation, are finding that they face a new challenge in staying at that level.

The B-BBEEE requirements are designed in such a way that a company has to continue growing aggressively in order to maintain B-BBEEE Level 1 status, which is physically impossible for any organisation, especially in South Africa's current economic climate. Even with existing B-BBEEE measures in place, businesses will drop to Level 2 or even Level 3 without continuously adding employees and accredited suppliers to their operations, or even worse, a company must retrench existing staff and fill those positions which satisfy a particular population grouping at that point in time. Considering this, it's easy to see why fronting is so prevalent, and why hundreds of large organisations fail to submit their empowerment data to the B-BBEEE Commission.

Submitting empowerment data is a fundamental requirement embedded in the B-BBEEE Act, and listed companies are also required to disclose their black empowerment status in annual reports. Unfortunately, fewer and fewer organisations are reporting their B-BBEEE status.

In its 2022 report, the Commission indicated that data upload levels decreased by 76%, across both organs of state as well as private companies, and in the same year, only 141 of about 400 listed companies submitted an annual report.

I think this is an indicator of the economic performance of South Africa. In many cases, companies are fighting just to stay alive. This boils down to my primary concern: B-BBEEE is not working, but, in my opinion, even worse is the fact that we are suffocating the economy at the same time. All the above statistics speak for themselves, and the statistics are derived from different sources yet point to a similar problem.



## Towards an empowered future

I want to make it very clear that I believe that B-BBEEE is essential, but when do we stop applying the regulation to compliant companies? It is impossible for any company in South Africa to compete in a global market with such stretch targets continually being loaded onto the strategic plan.

Tshediso Matona, head of the Broad-based Black Economic Empowerment Commission, recently said that he hoped to enhance company incentives for compliance while "naming and shaming" and possibly fining those that fail to submit the reports. Among the measures mentioned by Matona were incentives focusing on increasing recognition for companies that invest in skills and enterprise development. I think that Matona is spot on here – the regulations must apply to all, but like our failing SAPS service, we are very bad at policing or managing outcomes from regulation.

I believe that skills development and absorption are the only two items that will truly bring broad based empowerment to South Africa. Unfortunately, it's not really possible to grow jobs without growing the economy, and B-BBEEE has achieved the opposite.

B-BBEEE in its current form has failed to produce the economic growth and job creation we need, but if the legislation allowed for a "once empowered, always empowered" approach, corporate South Africa could focus on growing the country's skills base and the economy at the same time.

We feel that if a South African company has reached a level 1 accreditation over three consecutive years, then the company should be declared "empowered". Just think of those companies that have only focused on being empowered by selling or discounting their shares to new Black shareholders. These shares become encumbered and the new Black shareholders do not really have tradable shares in order for their investment vehicle or company to retain the B-BBEEE accreditation.

Instead of trying to constantly get their B-BBEEE boxes ticked, companies would have the freedom to invest in the areas where they could make the biggest impact. After two decades of stagnant growth and rising levels of inequality, it is time to revise how we approach broad based empowerment, and start focusing on creating a real, positive change.

